

# Spencer's Tableware– Kreis 6 in Zürich Quality China Purchase & Replacement

## Our Concept

Spencer's Tableware **sells** vintage (used) quality china brands, the vast majority of which are out of production. We also provide a market for the **purchase** of vintage china in **good** condition from our customers. We sell china as individual pieces or complete sets as required. We source our stock from suppliers which include private customers, dealers, house clearances, antique fairs, flea markets, specialist and other second-hand shops.

We buy from suppliers located throughout Europe and America. We sell to customers across Europe.

We operate as a private shop (Einzel Firma) and are subject to the normal operating costs and taxes of any small business in Zurich.

## Our Service

When you purchase from us, you benefit from the following:

1. Convenience – you are usually able to buy what you want, in the quantity & condition you require at the time you need it. You can also select from our large stock to match colour, back stamp and the condition of pieces you intend to buy
2. Product Knowledge – We have years of experience and can advise on availability and value of the vintage china services you use everyday at home
3. Market Contacts – we have many contacts to help source the china you require
4. Quality Merchandise – you buy original, good condition, matched & specifically selected pieces

## **Our Pricing Policy**

Prices reflect the following:

1. The cost price of the merchandise (the price we paid) which also includes transport, postage, customs import duties, courier fees & car running costs
2. The rarity & condition of the merchandise (out of production, ease of purchase of new stock)
3. Business costs (rent, staff salaries, pension contributions, insurance & other shop operating costs)
4. Preparation of the merchandise (cleaning, quality check & item matching)
5. Warehouse storage of the merchandise until the point of sale (we can't stock everything in the shop)
6. Out of shop working hours spent sourcing the merchandise (attendance at antique fairs, flea markets, customer home visits - all outside shop opening times)

## **Payment**

Generally speaking, the price displayed is the price to be paid. We accept all major cards.

On purchases exceeding CHF 350 total value, we may be prepared to offer a discount of 5% for payment in cash or debit card. Credit cards cannot qualify for discount since we pay sales commission to the credit card company. We regret that we **cannot** accept Swiss Post debit cards.

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